



- ③ **Background:** **ABN Amro Capital** had entered into a period of exclusivity to negotiate the acquisition of **Bianchi Vending Group**, one of the largest manufacturers of vending machines in Europe
- ③ **Assignment:** BCS completed a Market Due Diligence in the main European markets
 - Performed face-to-face interviews with industry experts and customers
 - Investigated overall market environment, as well as the position of the company in the different markets
 - Validated business plan objectives
 - Recommended major improvement areas and short-term actions
- ③ **Results:** the Fund successfully closed the transaction and integrated BCS recommendations into its Business Plan

